



Qualigence
International

PERFORMANCE SOLUTIONS
AND TEAM DEVELOPMENT

Because RETAINING, INSPIRING and ENGAGING
World-Class Teams Doesn't Happen by Accident



It's time to call BS on the same old excuses for turnover and low engagement.

As an HR or business leader, you know how damaging turnover and low engagement are on profitability, customer experience, company goals, and more.

But you can leverage proven solutions to solve your engagement and turnover challenges.

Qualigence offers courses and performance solutions to assist leaders like you with enhancing retention and elevating engagement.

Whether you're looking for data-driven methods to find the right hires or want to grow as a leader, our performance solutions and courses empower you to make real, positive changes that improve your entire organization.



Qualigence provides tools and courses to elevate your team's performance:



Take the guesswork out of hiring, building teams, and leading people!

The Predictive Index (PI) helps your business improve productivity and profitability by ensuring your employees and business goals are aligned. PI enables you to hire the right people, elevate your team dynamics, optimize your leadership, and helps cultivate a thriving work culture. Businesses that utilize PI can increase their effectiveness and profits by unlocking each employees' full potential.

WHO IT'S FOR:

HR Leaders

Executives

All Organizations

WHY USE IT:

- Create teams that work together seamlessly and have a well-rounded mix of profiles that align with the team's objectives
- Slash involuntary turnover
- Reduce or eliminate team conflict
- Boost team performance

HOW IT WORKS:

- Uses real-time data to give you a deeper understanding of your team
- Gives you a customized road map for building teams that align with your business goals
- Helps you build and design teams with real chemistry that thrive long-term



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for more information
about Predictive Index

Perception Predict leverages our cutting-edge AI tools to examine your employees' skills and past performance data to predict how well potential candidates will perform in key areas. This enables you to make informed hiring decisions and build a top-performing team effortlessly.

WHO IT'S FOR:

HR Leaders

**Leaders of teams
whose success can be
objectively measured**

WHY USE IT:

- Build a team that consistently drives the right results
- Identify a unique "performance blueprint" for your company – a set of traits that correlates to an employee's success
- Predict which team members will excel in any role



HOW IT WORKS:

- Analyzes the data of your team to create a "performance fingerprint" of what the ideal candidate looks like for your environment
- Allows you to hire candidates that will meet their performance goals with 80% accuracy
- Helps you determine which team members will thrive with additional training – and which will never perform
- Gives detailed information on what to look for, and what to not look for in a candidate (boosting team performance)

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for more information
about Perception Predict



OpenBlend enables managers to move away from a check-box approach to performance management and drive inclusive, effective performance conversations with their employees. This ensures that key aspects such as individual drivers, motivation, wellbeing, personal development and feedback can be discussed alongside objectives to truly enable employees to perform at their best.

WHO IT'S FOR:

HR Leaders

Business Leaders

Team Leaders

WHY USE IT:

- Boost individual performance through one-on-one conversations – which directly contributes to business success
- Encourage employee wellbeing
- Allows leaders to coach team members toward their professional and personal growth, driving better business results

HOW IT WORKS:

- Guides team members to easily define personal goals and drivers to grow as employees and individuals
- Gives leaders customized talking points to guide effective one-on-one conversations
- Offers leaders actionable advice for giving feedback, supporting team members' wellbeing, and more
- Provides insight into where a team member is currently and where they want to be



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for more information
about OpenBlend



Great performance starts with great leadership. It's time for companies to give their leaders the tools they need to inspire their teams and deliver results! Stop academic leadership training and start educating your leaders based on real-life, practical experiences.

WHO IT'S FOR:	WHY USE IT:	HOW IT WORKS:
<p>HR Leaders</p> <p>Organizations looking to develop their leaders</p> <p>Individuals looking to advance their leadership skills</p>	<ul style="list-style-type: none">• Get turnover under control because people don't quit jobs, they quit bosses• Supercharge team performance with leaders that know how to coach their people• Achieve key business goals by inspiring people to follow you because they want to – not because they have to	<ul style="list-style-type: none">• Students participate in interactive, two-way discussions on leadership – not lectures• Learn practical lessons from real life business leadership experiences you can use the very same day to guide your team to greater success• The lessons from every session are applied before moving onto the next section• Follow-up discussions to review successes, failures, and how to adjust

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for more information
about Leadership Training



A Sample of Our Most Popular Leadership Courses

[Check Out More Courses](#)
LIVE & INTERACTIVE
IN-PERSON & VIRTUAL



The Leadership Experience

You earned your leadership position – the Leadership Experience will help you make the most of it!

Join this reality-focused, action-oriented program to increase your leadership influence and results. Learn from Steve Lowisz's 20+ years of business leadership experience and learn practical lessons you can use the very same day to guide your team to greater success.



The Advanced Leadership Experience

Because the best leaders never stop learning

You've got the title – you've driven the results as a leader – and you may have a great team. But if you're a growth-oriented leader, you know that you still have greater potential – because the best leaders never stop learning. This course dives deeper into key leadership lessons for experienced, seasoned leaders. It walks you through how to tackle some of the tougher, more complicated challenges of leading a team in today's business world.



How to Hold Difficult Conversations

Learn to talk about what matters in a way that matters

Conversations that address conflict, political divisions, harassment and other sensitive topics that are some of the most uncomfortable parts of leadership. But these conversations are also opportunities for growth. In this course, you will get an actionable plan to guide these conversations to a positive outcome.

Most recruiters never receive any formal training – it’s no wonder it can be a challenge to make quality hires! With the Recruitment Education Institute, you can give your recruiters the tools to master every step of the recruiting process.

WHO IT'S FOR:	WHY USE IT:	HOW IT WORKS:
<p>Recruiter/Talent Acquisition</p> <p>Organizations looking to improve their recruiting team</p> <p>HR Professionals who are tasked with recruiting</p>	<ul style="list-style-type: none">• Boost quality-of-hire• Accelerate time-to-fill• Fix engagement, retention, morale and culture issues stemming from poor hires	<ul style="list-style-type: none">• Get practical recruiting lessons that you can put into practice the very same day• Learn through virtual, hybrid, or in-person courses• Choose between live or recorded courses to be viewed on your own schedule• Get an actionable guide to every step of the recruiting process, from intake calls to interviews, screening candidates to extending an offer and onboarding



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for more information
about Recruiter Training

A Sample of Our Most Popular Recruiter Courses

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LIVE & INTERACTIVE
IN-PERSON & VIRTUAL



The Recruiter Certification Program

A practical guide to full-cycle recruiting

If you're serious about equipping recruiters with the tools they need to make hires that thrive at your company long-term, this program is for you. The Recruiter Certification Program guides you through everything you need to know to make better hires faster – from the intake call to offer negotiation and onboarding.



Candidate-Focused Recruiting

The brutal truth? Most recruiters suck at outreach!

We've all got those awful messages from recruiters talking about their "great opportunity" that has nothing to do with our skill set – or career goals. If you're tired of sending out hundreds of messages and only getting crickets, this course gives you an actionable plan to generate more positive candidate responses and build a killer talent pipeline.



Results-Based Interviewing™

Cut through the fluff and interview candidates about what matters

Nothing is more frustrating than hiring a candidate who excels in their interview, but flops on the job. All too often we get caught up interviewing candidates with a behavioral approach or asking about their experience and qualifications. In this course, participants learn how to interview based on a candidate's results. Get a practical plan for identifying candidates that will excel on the job.

Recruiting

Find and hire candidates for your open roles

- Pick from contingent, hourly, retainer or container pricing models
- Leverage our hourly model and skip the commissions, fees, or start-up costs
- Hire candidates that add value to your business long-term with proven interviewing and candidate selection tools



Executive Search

Find and place executives for key roles

- Work with a leader of executive search that not only presents candidates, but personally contacts them – unlike competitors who present an associate’s work as the director’s
- Get direct access to the research team that big search firms leverage for their executive searches
- Pick from our hourly, retainer, or container search models based on your needs
- Our unique hourly model offers unparalleled transparency, meaning you hear the strengths and concerns for each candidate

Recruitment Research

Get the information you need to recruit great people

- Get names, direct dials, and contact information for the candidates your recruiting team needs
- Get information verified to be accurate and up-to-date
- Leverage research customized to meet your unique needs, or get on-demand data with pre-generated lists
- Recruitment research helps you find:
 - Focused name generation
 - Diverse candidates
 - Diversity reports
 - Competitive intel
 - Heat maps of potential talent

Full-Service Talent Partner

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for more information about
Talent Acquisition Solutions

Talent Sourcing

Find and screen the candidates you need

- Get a list of qualified candidates with confirmed interest in your open roles
- Empower your recruiters to skip the busy work and focus on what they do best – recruiting and building relationships
- Build a stronger talent pipeline while saving time and money

Qualigence Project Outsourcing (QPO)

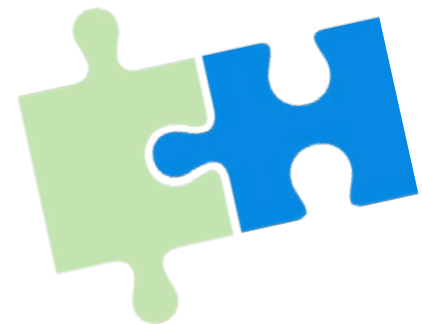
Get dedicated recruiting, research or sourcing support

- Get exclusive access to team members in research, sourcing or recruiting at a discounted rate
- Leverage flexible contracts as short as 60 days
- Perfect for long-term recruiting projects, expanding into new markets, building out a new division, etc.

Recruitment Marketing

Market your open positions and company to prospective candidates

- Make it crystal clear why the best candidates should come work for your organization instead of your competitors
- Arm your recruiters with an employer brand and recruitment marketing that already makes top talent excited to talk opportunities
- Create eye-catching career web-pages, engaging videos, compelling job descriptions, etc.





CLICK HERE

CONTACT US TODAY to learn how you can be the leader who solves turnover and low engagement challenges at your organization.

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Recruit | Retain | Develop
FULL-SERVICE TALENT PARTNER