

# SALES OPTIMIZATION

Creating and optimizing sales teams with validated analytics

## What We Do

- Build lead generation systems
- Optimize closing rates
- Create scalability and predictability
- Predict the success of your sales team

## How We Do It

- Proprietary sales technology
- Sales audits & consulting
- Live and virtual workshops

## Schedule a Call

(877) 817-6861  
info@qualigence.com

Sales done right is driven by emotion and facilitated through technology. It's about the right blend of personalization and automation that very few organizations master. This blend is how you unlock your team's best performance.

Learn from the team at Qualigence, a team that has built sales teams for Fortune 500 companies for 20 years, how to create this blend that provides predictable, scalable sales systems and teams that convert.

### Optimize Your Sales Process with People Analytics

We use data to guide nearly every aspect of our business. Now it's time to use analytics to understand the root cause of your sales challenges.

Learn why your team members act the way they do, why someone may be better suited for a different role, and how you can inspire them to excel.

Leading companies like Intuit, ESPN, and Sabre have seen extraordinary results with our sales optimization program.

**ESPN** **INTUIT** **Sabre**