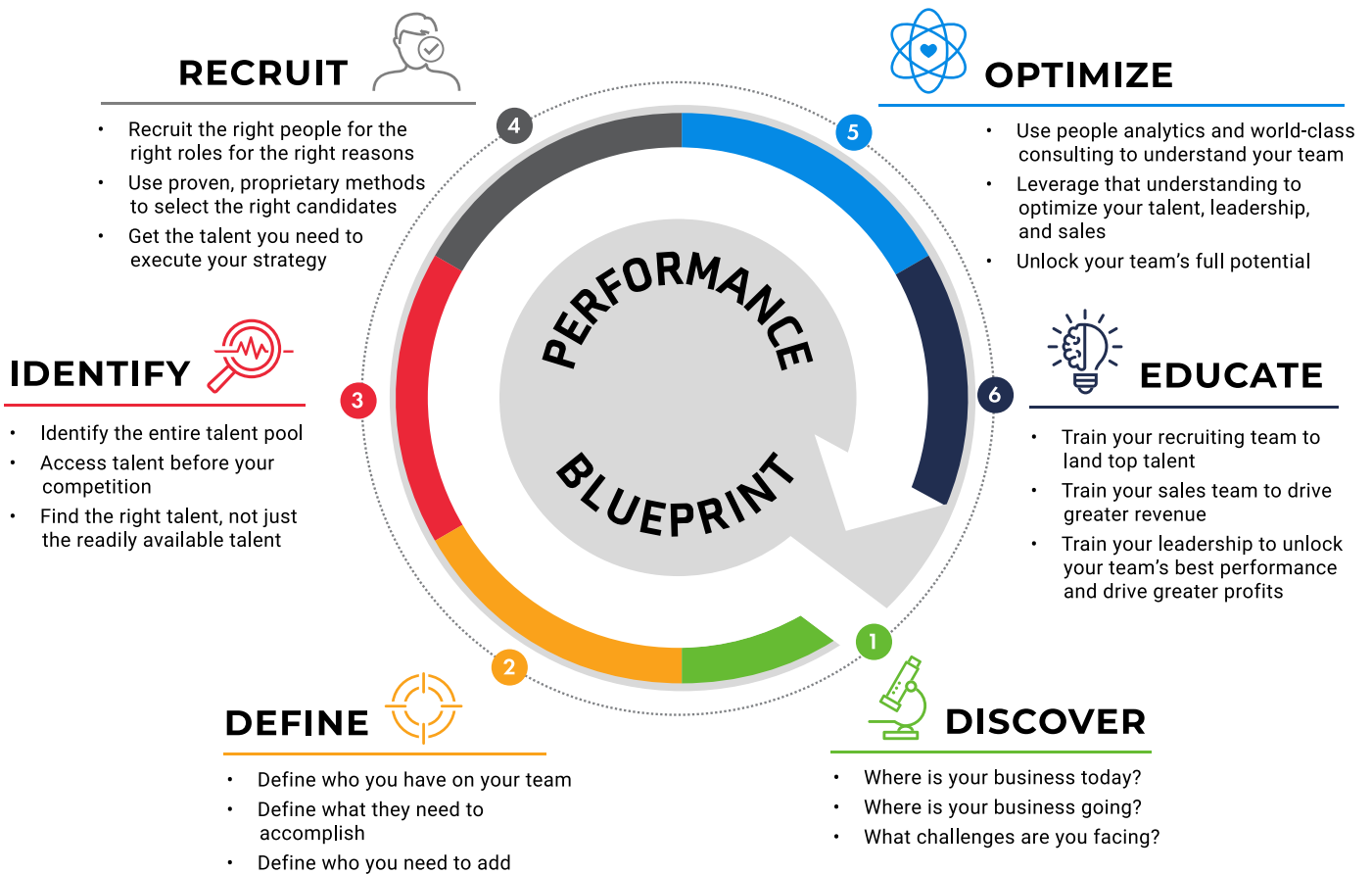


We Guarantee Better Hires & Better Performance

The Performance Blueprint is a full-circle talent acquisition and optimization process guaranteed to deliver quality talent and superior performance.





DISCOVER

1. DISCOVER: We start by taking the time to figure out where your business is at and where you want to be. That includes identifying any challenges or obstacles in your way. We seek to learn everything we can about your company and your goals by talking to hiring managers, HR leaders, and decision-makers at the company. This gives us a comprehensive understanding of where your people strategy is working and as well as where it may need help.



DEFINE

2. DEFINE: Next, we help you define an ideal profile for open positions. We review any existing job descriptions or create job descriptions as necessary. Furthermore, we establish a P.I. Job Target so that we have data to guide our recruiting efforts. This step exists so that we can determine what the ideal candidate looks like and what they need to achieve in the role.



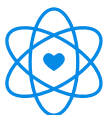
IDENTIFY

3. IDENTIFY: In the identify step, we use our in-house researching and sourcing teams for name generation, getting contact information, or gathering whatever data we need for the recruiting process. With our advanced techniques for these processes, we're able to draw from a larger talent pool, dig deeper, and identify high-quality candidates. This gives us a solid foundation moving forward.



RECRUIT

4. RECRUIT: This step is where our behavioral and cognitive analytics really come into play. QPS helps you recruit by giving you insight on someone's behavioral tendencies and cognitive abilities. It goes deeper than what you'd get from interviews and resumes and removes the guesswork. In addition to our analytics, we apply our Core 4 Candidate Evaluation™ and Results-Based Interviewing™ techniques to make higher quality hires.



OPTIMIZE

5. OPTIMIZE: Once you have the right data and have hired the right people, it's time to facilitate their success. With detailed, insightful data on an employees' behaviors, needs, and motivators, you can inspire your staff to deliver next-level results. It's about optimizing your leadership, teams, and sales to drive performance and profits.



EDUCATE

6. EDUCATE: In a nutshell, education is all about showing you how to sustainably drive performance. Part of what makes QPS effective is that we teach you how to optimize leadership, sales and talent so that you continue to achieve results long after we're gone. We train you on everything from leading with purpose to tackling performance challenges and developing an effective people strategy.



This process is entirely customizable according to our clients' needs. Oftentimes, a client will request help with only a few of the 6 steps, or start with 1 step and go from there.

It works best when we apply all 6 steps together, which is why we guarantee results with that process. However, we're happy to accommodate each client's unique situation.

Contact us to learn more about our performance blueprint and our money-back guarantee.



We Help You Recruit the Right People
and Unlock Their Best Performance

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