

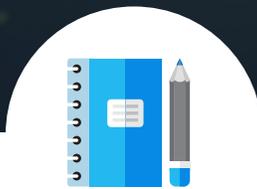


Qualigence
International

+

Global Publishing Company

Niche Developer Candidates Identified for Globally Recognized Publishing Company



An internationally recognized publishing company sought professionals within the technical field to fill multiple job openings in India, but struggled to find the best talent. The client lacked the internal resources or capacity during re-organization to fill such tech positions with niche skillsets. Qualigence International was tasked with uncovering and qualifying professionals to fill these roles with experience in the following technical skillsets:

- Internet engineering management
- Senior-level database administration
- Lead.net
- Oracle



ACTION

Qualigence International's experienced team got to work identifying the steps necessary to identify, target, qualify, review, interview, and provide the best possible candidates for the open positions. This included utilization of Recruitment Research, Candidate Qualification and Assessment, and Applicant Tracking System Management for the client.

The Recruitment Research team began by scouring job boards such as Dice and Tech to find active candidates for the four positions. After thorough research, the Qualigence team qualified potential candidates and provided the targeted list of qualified candidates to the client's recruiting team to make placements of top performers.



CHALLENGE

Candidates provided to the client were required to pass a complex assessment test to make it to the next round of the hiring process. In addition to identifying the targeted list of candidates, Qualigence Recruiting consultants provided 60 candidates to the client for further review and assessment, first offering coaching and preparation to each potential candidate on the test and assessment.

An added challenge was a large change in management at the client organization, including the changeover of new recruiters and hiring managers on the team. As a result, Qualigence International Research and Recruiting consultants made enhanced communication efforts top priority throughout the duration of the project.



RESULTS

Due to strong communication and dedication to the project, Qualigence International successfully helped the client fill two roles within a 12-month span. The client was “thrilled” with the results that Qualigence provided. The trusted partnership continues with Qualigence International and the client.

Uncover Your Next Great Hire

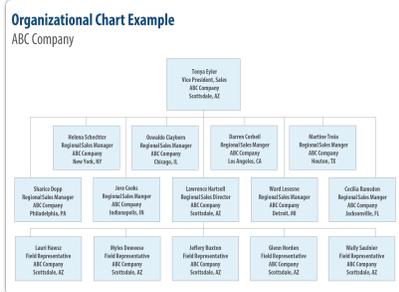
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Qualigence International



Qualigence International, the largest Recruitment Research and professional search firm in the US, proudly serves as a unique alternative to traditional retained or contingent recruiting models.

We're advocates of redefining talent acquisition, and empowering our clients with research and recruiting services that build business.

Recruitment Research Example

Company	First Name	Last Name	Title	Phone	City	State/County	Account #	Email
ABC Company	Timothy	Dale	Chief Executive Officer	(111) 111-1111	Scottsdale	AZ		tdale@abccompany.com
ABC Company	Patricia	Schneider	Regional Sales Manager	(111) 222-2222	New York	NY		pschneider@abccompany.com
ABC Company	Donald	Cychosz	Regional Sales Manager	(111) 333-3333	Chicago	IL		dcychosz@abccompany.com
ABC Company	Barry	Cuffell	Regional Sales Manager	(111) 444-4444	Los Angeles	CA		bcuffell@abccompany.com
ABC Company	Matthew	Taha	Regional Sales Manager	(111) 555-5555	Houston	TX		mtaha@abccompany.com
ABC Company	Shanku	Dugg	Regional Sales Manager	(111) 666-6666	Philadelphia	PA		sdugg@abccompany.com
ABC Company	Jim	Gault	Regional Sales Manager	(111) 777-7777	Indianapolis	IN		jgault@abccompany.com
ABC Company	Lorenzo	Martelli	Regional Sales Director	(111) 888-8888	Austin	TX		lmartelli@abccompany.com
ABC Company	Wendy	Larson	Regional Sales Manager	(111) 999-9999	Detroit	MI		wlarson@abccompany.com
ABC Company	Curtis	Bandman	Regional Sales Manager	(111) 000-0000	Jacksonville	FL		cbandman@abccompany.com
ABC Company	Luigi	Bazzic	Field Representative	(111) 111-1111	Scottsdale	AZ		lbazzic@abccompany.com
ABC Company	Michelle	Evancich	Field Representative	(111) 222-2222	Scottsdale	AZ		mevancich@abccompany.com
ABC Company	Jeffrey	Bazzic	Field Representative	(111) 333-3333	Scottsdale	AZ		jbazzic@abccompany.com
ABC Company	Gina	Madden	Field Representative	(111) 444-4444	Scottsdale	AZ		gmadden@abccompany.com
ABC Company	Maely	Sabatini	Field Representative	(111) 555-5555	Scottsdale	AZ		msabatini@abccompany.com

Note: We do not store email addresses without an opt-in process when posting job. Individuals have the right to view colleagues. We can also provide LinkedIn URL's & Biographical Information

By leveraging methodologies beyond online search, we're able to provide clients with strategic information on the entire talent pool, better equipping them to put their talent strategies in motion.

Here are a few of our clients with whom we have the pleasure of partnering:

