



Qualigence
International



Director, Manager-Level Candidates Identified, Qualified for Easter Seals Serving DC | MD | VA



Easter Seals Serving DC | MD | VA, an organization that provides equal opportunity services to people with disabilities or special needs, including military, wounded warriors, veterans and their families, was in need of identifying and placing professionals for the following positions through 2015:

- Senior Manager of Annual Giving Campaign Director

These positions were to be located at the Easter Seals headquarters at The Harry and Jeannette Weinberg Inter-Generational Center in Maryland.

The client tasked Qualigence International Senior Research Consultants and Senior Recruiting Consultants to target, identify, develop, and qualify key candidates within specified criteria, including candidate assessment and background identification, and provide this intelligence to the client for further engagement and placement of a hire.



ACTION

Qualigence International's experienced Research team got to work identifying candidates within the specified skillset through unique telephone methodologies and verification procedures. Once the candidate pipeline was identified and verified, Qualigence International Senior Recruiting Consultants contacted candidates directly to gain a thorough understanding of their background, skillset, experience, and interest in the open positions. Qualified and interested candidates were provided to the client for next steps and placement of a hire.

The Qualigence team matches candidates to what I'm looking for, and that's very unique. A lot of recruiting agencies throw people at you without screening against criteria of what the client is looking for.

Patti Collins, Vice President, Development & Marketing, Easter Seals Serving DC | MD | VA



RESULTS

Consistent communication and detailed expectations provided by the client allowed Qualigence International to understand the exact candidate criteria, following a thorough process of identifying the required skill set and experiences to engage with the appropriate candidates and provide this data to Easter Seals.

The candidate intelligence and professional engagement provided by Qualigence International allowed Easter Seals Hiring Managers to successfully place candidates for the open positions.

The team I work with says they are going to do things and then follow up saying they've done them...they live up to expectations of what they say they'll do.

Patti Collins, Vice President, Development & Marketing, Easter Seals Serving DC | MD | VA



NEXT STEPS

Due to continued success with the client, Qualigence has been creating comprehensive competitive intelligence reports for the client since 2008 and the relationship continues today.

Qualigence has provided a lot of value-add in the recruiting process in that they quickly turn up appropriate candidates for the positions we are looking to fill and vet them against the specific criteria we are looking for... they really do provide the service they say they are going to provide.

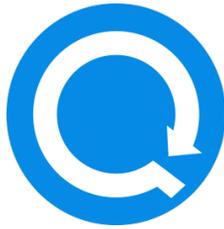
Patti Collins, Vice President, Development & Marketing, Easter Seals Serving DC | MD | VA

Uncover Your Next Great Hire

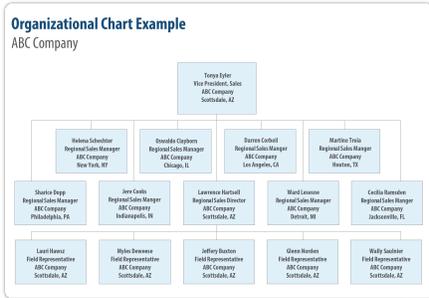
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**Qualigence
International**



Qualigence International



Qualigence International, the largest Recruitment Research and professional search firm in the US, proudly serves as a unique alternative to traditional retained or contingent recruiting models.

We're advocates of redefining talent acquisition, and empowering our clients with research and recruiting services that build business.

Recruitment Research Example

Company	Job Title	Job Name	Job	Phone	City	State	Salary Range	Link
ABC Company	Team	Team	Area Production Team	(555) 121-4567	Scottsdale	AZ	\$40,000-\$50,000	http://abc.com/jobs
ABC Company	Sales	Sales	Regional Sales Manager	(555) 121-4568	New York	NY	\$70,000-\$90,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4569	Chicago	IL	\$60,000-\$80,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4570	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4571	Boston	MA	\$60,000-\$80,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4572	Philadelphia	PA	\$60,000-\$80,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4573	Atlanta	GA	\$60,000-\$80,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4574	San Francisco	CA	\$70,000-\$90,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4575	Los Angeles	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4576	San Antonio	TX	\$60,000-\$80,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4577	San Jose	CA	\$70,000-\$90,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4578	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4579	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4580	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4581	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4582	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4583	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4584	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4585	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4586	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4587	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4588	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4589	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs
ABC Company	Branch	Branch	Regional Sales Manager	(555) 121-4590	San Diego	CA	\$65,000-\$85,000	http://abc.com/jobs

Note: All data is for informational purposes only and does not constitute an offer of employment. All salaries are estimates and may vary. We can also provide LinkedIn URLs & Biographical Information

By leveraging methodologies beyond online search, we're able to provide clients with strategic information on the entire talent pool, better equipping them to put their talent strategies in motion.

Here are a few of our clients with whom we have the pleasure of partnering:

